



Sarvjeet & Son's Chemical Products

MANUFACTURER OF DETERGENT AND
OTHER ALLIED PRODUCTS

Office-

05, Hari Complex, Madanpur,
Sec-26, Panchkula, Haryana-134116

Factory –

101- Bemoura, Lalganj, Raebareli,
Uttar Pradesh-229201

Mail- info@vinexpert.in , sales@vinexpert.in,
sarvjeetandsonspvtltd@gmail.com, vinexpert@yahoo.com

Phone- 9441530111 (Office)

Mobile – 7008463480 (Sales Head)

Name of Applicant		Passport Size Photo With Cross Signature
Father name		
Address		
Applied for Rank		
Proposed Area where Want to Work		
No of Year Experience In Sales & Marketing		
Past 2 Company Details With Salary Structure		

Signature of Applicant

PROJECTION PLAN FOR 90 DAYS

Begin with your ideas based on each 90 days increment.

1st Month :-

2nd Month :-

3rd Month :-

Define your goals:-

Being realistic what's your ambitions:-

About:- What Primary Target you want to achieve personally and on behalf of your subordinate Sales Staff.

SL.NO.	NAME OF SALES STAFF	RANK	ASSIGNED TARGET	SALES AREA COVERED	IF TARGET LINKED / PERSONALLY DEFINE

Mentioned All team members Name for Primary and Secondary Basis , in Target Linked Coolum.

THREE MONTH SALES TARGET FOR FIRST QUARTER END FROM THE DATE OF JOINING.

SL.NO.	RANK WISE	SALES PERSON COUNT	TARGET			TOTAL PLANED TARGET FOR QTR END	Other Remark
			1 ST MONTH	2 ND MONTH	3 RD MONTH		
01.	RSM						
02.	ASM						
03.	SALES OFFICER						
04.	SR/RSO/ISR						
GRAND TOTAL							

SALARY STRUCTURE / TARGET PLAN FOR UNDER COMMAND SALES FORCE

SL.NO.	RANK WISE	SALARY	TARGET	PLEASE FILL THE COLUMN IF YOUR WANT TO INCREASE.
01.	NSM	100000/- (Including I-tax)	70 Lac	
02.	ZSM	75000/- (Including I-tax)	60 Lac	
03.	RSM	55000/- (Including I-tax)	50 Lac	
04.	ASM	30 to 40000/- (Including I-tax)	20 Lac	
05.	SALES OFFICER	20000/- (Including I-tax)	5 Lac.	
06.	SR/RSO/ISR	12-15000/- (Including I-tax)	3 Lac.	

Final Remark if Any :-

Sign of Employee