



Sarviyet & Son's Chemical Products

(Manufacturer Detergent & Other Allied Products)



SALES TEAM SALARY AND EXPENDITURE DETAILS IS AS UNDER

RANK	SALARY	LDA	EXDA	NIGHT HALT	TPT	AIR/TRAIN TICKET
SALES HEAD	120000	600	750	4000	10 RS/KM	BUSINESS CLASS
NSM	80000	500	550	3000	5 RS/KM	BY AIR/2ND AC
ZSM	65000	400	450	2500	4 RS/KM	2ND AC
RSM	45000	350	400	1700	3 RS /KM	3 AC
ASM	35000	300	350	1200	3 RS/KM	3 AC
SO	22000	200	250	800	2 RS/KM	3 AC
SR	13000	100	150	ACTUAL	2 RS/KM	SLEEPER

SALES TEAM TARGET DETAILS IS AS UNDER

RANK	TARGET	IN TON CAPACITY	REMARK
SALES HEAD	MANAGE ALL SALES AS PER COMPANY TERMS		SALARY FULLY DEPENDENT ON TOTAL SALE BY EVERY MONTH
NSM	10 CR	1000 TON APPROX	
ZSM	1 CR	250 TON APPROX	
RSM	50 LAC	100 TON APPROX	
ASM	22 LAC	40 TON APPROX	
SO	7.5 LAC	15 TON APPROX	
SR	2.5 LAC	5 TON APPROX	

(Handwritten signature)

SARVIJET & SONS CHEMICAL PRODUCTS



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